

Microsoft March price increase: Affected SKUs

Effective March 1, 2022 for Sherweb partners

On **March 1, 2022**, the price of some Microsoft 365 SKUs will increase. This is the first substantial increase since Office 365 was released in June 2011 and reflects the increased value Microsoft has delivered over the past 10 years.

US DOLLARS (USD)

SKU	Current price per user	New price per user	Increase
Microsoft 365 Business Basic	\$5.00	\$6.00	20%
Microsoft 365 Business Premium	\$20.00	\$22.00	10%
Microsoft 365 E3	\$32.00	\$36.00	13%
Office 365 E1	\$8.00	\$10.00	25%
Office 365 E3	\$20.00	\$23.00	15%
Office 365 E5	\$35.00	\$38.00	9%

CANADIAN DOLLARS (CAD)

SKU	Current price per user	New price per user	Increase
Microsoft 365 Business Basic	\$6.40	\$7.70	20%
Microsoft 365 Business Premium	\$25.60	\$28.20	10%
Microsoft 365 E3	\$42.60	\$47.90	12%
Office 365 E1	\$10.20	\$12.80	25%
Office 365 E3	\$26.60	\$30.60	15%
Office 365 E5	\$46.60	\$50.60	9%

EUROS (EUR)

SKU	Current price per user	New price per user	Increase
Microsoft 365 Business Basic	€4.20	€5.10	21%
Microsoft 365 Business Premium	€16.90	€18.60	10%
Microsoft 365 E3	€31.50	€35.40	12%
Office 365 E1	€6.70	€8.40	25%
Office 365 E3	€19.70	€22.60	15%
Office 365 E5	€34.40	€37.40	9%

BRITISH POUNDS (GBP)

SKU	Current price per user	New price per user	Increase
Microsoft 365 Business Basic	£3.80	£4.50	18%
Microsoft 365 Business Premium	£15.10	£16.60	10%
Microsoft 365 E3	£28.10	£31.70	13%
Office 365 E1	£6.00	£7.50	25%
Office 365 E3	£17.60	£20.20	15%
Office 365 E5	£30.80	£33.40	8%

FAQ

1. When will the price update come into effect?

The price increase will be effective March 1, 2022. This will be displayed on our online portal. The updated pricing for your current services will be reflected on your invoice in the next billing cycle or at the term of your yearly subscription. Any new products you add after March 1, however, will be at the new prices.

2. Can I lock in my current Microsoft 365 pricing?

Yes, you have the option to lock in existing pricing for 12 months by switching to an annual term plan before March 1, 2022. The price increase would then only come into effect on your renewal date in 2023. You can do this through the partner portal by switching to the following SKUs:

- Microsoft 365 Business Basic - Yearly Term
- Microsoft 365 Business Premium - Yearly Term
- Microsoft 365 E3 - Yearly Term
- Office 365 E1 - Yearly Term
- Office 365 E3 - Yearly Term
- Office 365 E5 - Yearly Term

3. Will this affect other Microsoft 365 or Sherweb products?

No, these price changes will not affect other Microsoft 365 or Sherweb products. The new pricing will apply only to the products listed above.

4. Where can I view my current Microsoft 365 plan(s) and pricing?

Log in to your Sherweb account to view your current plan(s) and pricing, as well as your yearly term date.

5. How can I find out more?

We're here to help if you need it. Feel free to reach out to your account manager with any questions about this change. You can also go to our [website](#) to chat with us or give us a call at (877) 727-7657.